



### Personal Identity

I really like my job, but it doesn't define who I am. I have other pursuits outside of work that are just as important to me as my job.

I live for my work. Why not? What's the first question a person usually asks you? It's "What do you do?" not "How would you describe yourself?"

### Personal and Professional Networks

I really appreciate my family, my friends, and my colleagues. There have been many times that those relationships have helped me out of a jam. I like to stay connected to those people who are close to me and take a personal interest in their lives.

Networking is really helpful in case there's a downturn and my company downsizes me. I wish I could stay more current with what my friends and colleagues are doing outside of work, but there never seems to be enough time.

### Reflection

I make some room in each day to reflect on my decisions and actions. I like to look back to see if there was another choice I could have made.

There are always so many things to do. It's like running ahead of an avalanche. I don't have time to sit back and daydream about where I am going and how I am getting there.

### Skill Shifting

My skills could prove useful to this organization in another role. I can translate my experiences outside of work into developmental opportunities.

Every position calls for a distinct set of skills. It takes a long time to develop those skills. It's inefficient to take somebody out of a familiar role and ask them to perform some other function.

### Relationship to Money

I like things. Doesn't everybody? But I don't want to get caught in the trap of working long hours and taking on extra assignments in order to pay for things that don't really reflect my interests and values. I make my money work for me. I think about my purchases before I make them.

I have responsibilities. They cost money. There's no way around that. Besides, there's a certain expectation that when you reach my position you can afford a certain kind of lifestyle. You just have to work hard if you want the good things in life.